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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III OMB APPROVAL

OMB **Number**: 3235-0123

Expires: October 31, 2004 Estimated average burden hours per response.....12.00

SEC FILE NUMBER

8- 44380

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | January 1, 2004 | AND ENDINGD | ecember 31, 2004 |
|---|--------------------------------------|-------------------|-------------------------------|
| | MM/DD/YY | | MM/DD/YY |
| A. RE | GISTRANT IDENTIFIC | CATION | |
| NAME OF BROKER-DEALER: Great American In | vestors, Inc. | | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BU | | ox No.) | FIRM I.D. NO. |
| 6509 Roe Avenue | | | |
| | (No. and Street) | | |
| Shawnee Mission | Kansas | 66208 | |
| (City) | (State) | (Z | ip Co de) |
| NAME AND TELEPHONE NUMBER OF F | | | ORT 3-722-2531 |
| | | (| Area Code - Telephone Number) |
| B. AC | COUNTANT IDENTIFIC | CATION | |
| INDEPENDENT PUBLIC ACCOUNTANT Ronald L. Minda, | · | this Report* | |
| | (Name – if individual, state last, f | rst, middle name) | |
| 4200 Somerset Dri | ve Prairie Vi | llage Kan: | sas 66208 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | |
| ☑ Certified Public Accountant | | | PROCESSE |
| ☐ Public Accountant | | | |
| ☐ Accountant not resident in Ur | nited States or any of its posse | ssions. | PROCESSED MAR 23 2105 J |
| | FOR OFFICIAL USE O | NLY | THE CRISON |
| | | | 4 40 00 00 CONS |
| L | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



OATH OR AFFIRMATION

| I. David K. Richards | , swear (or affirm) that, to the best of |
|--|--|
| my knowledge and belief the accompanying financial statement | |
| Great American Investors, Inc. | , as |
| | 4 , are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, proprietor, principal offic | |
| classified solely as that of a customer, except as follows: | · · · · · · · · · · · · · · · · · · · |
| | |
| | |
| | |
| | |
| • | |
| | |
| OFFICIAL SEAL 3 | David Leliane |
| E JANET STEVENSON B | Signature President |
| NOTARY PUBLIC 1 | Duigo L |
| JANET STEVENSON NOTARY PUBLIC STATE OF KANSAS MULLICATION OF THE PROPERTY O | Title |
| | THE |
| and Stevenson | |
| Notary Public | |
| This report ** contains (check all applicable boxes): | |
| (a) Facing Page. | |
| (b) Statement of Financial Condition. | • |
| (c) Statement of Income (Loss). | |
| \overline{\text{d}} (d) Statement of Changes in Financial Condition. \overline{\text{d}} (e) Statement of Changes in Stockholders' Equity or Par | Com Code December 2 Com A I |
| (e) Statement of Changes in Stockholders' Equity or Par (f) Statement of Changes in Liabilities Subordinated to | or Sole Proprietors' Capital. os of Creditors. |
| (g) Computation of Net Capital. | is of Citations. |
| (h) Computation for Determination of Reserve Requirement | nts Pursuant to Rule 15c3-3. |
| (i) Information Relating to the Possession or Control Req | uirements Under Rule 15c3-3. |
| | f the Computation of Net Capital Under Rule 15c3-3 and the |
| Computation for Determination of the Reserve Require | |
| (k) A Reconciliation between the audited and unaudited Stephen consolidation. | tatements of Financial Condition with respect to methods of |
| (1) An Oath or Affirmation. | |
| (iii) A copy of the SIPC Supplemental Report. | |
| | exist or found to have existed since the date of the previous audit. |
| | |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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INDEPENDENT AUDITOR'S REPORT

Board of Directors

Great American Investors, Inc.

Shawnee Mission, Kansas

I have audited the accompanying balance sheet of **Great American Investors**, **Inc.** as of December 31, 2004, and the related statements of income, shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. These standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Great American Investors**, **Inc.** as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

February 14, 2005

GREAT AMERICAN INVESTORS, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2004

ASSETS

| CURRENT ASSETS: | | |
|---|----------------|---|
| Cash in bank | \$ 690,066 | |
| Commissions Receivable | 111,383 | |
| Note receivable – Shareholder | 10,687 | |
| Investments – Securities | 102,323 | * |
| Investments - Clearing deposits | 20,387 | |
| Prepaid items | 1,750 | |
| | | |
| Total Current Assets | | \$ 936,596 |
| | • | |
| FIXED ASSETS: | | |
| Equipment | \$ 13,180 | |
| Less: Allowance for depreciation | 13,180 | |
| TOTAL ACCREC | | P 027 507 |
| TOTAL ASSETS | | <u>\$ 936,596</u> |
| | | |
| | | |
| LIABILITIES AND STOCKHOLDERS | S' FOUITV | - |
| EIADIEITIES AND STOCKHOLDER | <u> EQUIII</u> | • * * * * * * * * * * * * * * * * * * * |
| CURRENT LIABILITIES: | | |
| Accounts Payable | \$ 1,415 | |
| Commissions payable | 644,836 | |
| Due on Margin Account | 45,399 | |
| Taxes payable - payroll | 25,766 | |
| | | |
| Total Current Liabilities | | \$ 717,416 |
| | | |
| STOCKHOLDERS' EQUITY: | | |
| Capital stock issued - 5,000 shares at \$5.00 par value | \$ 25,000 | |
| Retained earnings | 194,180 | · . |
| T . 10. 11 11 1P | | 010.100 |
| Total Stockholders' Equity | | 219,180 |
| TOTAL LIABILITIES AND FOLLITY | | # D27 FD7 |
| TOTAL LIABILITIES AND EQUITY | | \$ 936,596 |

GREAT AMERICAN INVESTORS, INC. STATEMENT OF OPERATIONS FOR YEAR ENDED DECEMBER 31, 2004

| REVENUE: | |
|-----------------------------------|--------------|
| Commission income | \$ 2,353,767 |
| Interest and dividends | 1,618 |
| Fees | 35,648 |
| Adjustments to market | (9,278) |
| Gain (Loss) on Sale of Securities | 13,578 |
| Expense Reimbursements | 48,176 |
| Total Revenue | \$ 2,443,509 |
| EXPENSES. | |
| EXPENSES: Operating expenses | 2,341,470 |
| NET INCOME | \$ 102,039 |

GREAT AMERICAN INVESTORS, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR YEAR ENDED DECEMBER 31, 2004

| | Common <u>Stock</u> | Retained <u>Earnings</u> | Total Shareholder's <u>Equity</u> |
|-----------------------------|------------------------|-----------------------------|---|
| BALANCE - Beginning of year | \$ 25,000 | \$ 112,141 | \$ 137,141 |
| Add: Net income | | 102,039 | 102,039 |
| | 25,000 | 214,180 | 239,180 |
| Less: Dividend Paid | | (20,000) | _(20,000) |
| BALANCE - End of year | \$ 25,000 | <u>\$ 194,180</u> | <u>\$ 219,180</u> |

GREAT AMERICAN INVESTORS, INC. STATEMENT OF CASH FLOWS FOR YEAR ENDED DECEMBER 31, 2004

| CASH FLOWS FROM OPERATING ACTIVITIES | $e^{-i t} = e_{t}$ |
|--|--------------------|
| Net income | \$ 102,039 |
| Adjustments to reconcile net income (loss) to net cash | |
| provided by (used in) operating activities: | |
| Depreciation and amortization | 402 |
| Decrease (Increase) in assets - | |
| (Increase) Decrease in commissions receivable | (31,949) |
| (Increase) Decrease in advances | 5,313 |
| (Increase) Decrease in clearing deposits | (4,038) |
| (Increase) Decrease in liabilities - | |
| Increase (Decrease) in payables | 615,048 |
| Increase (Decrease) in payroll taxes payable | 20,610 |
| | |
| NET INCREASE/(DECREASE) IN CASH FLOWS | |
| FROM OPERATING ACTIVITIES | 707,425 |
| | 707,120 |
| | |
| CASH FLOWS FROM INVESTING ACTIVITIES | , |
| (Increase) Decrease in investments | (55,565) |
| Acquisition of Equipment | (402) |
| requisition of Equipment | |
| NET INCREASE/(DECREASE) IN CASH FLOWS | |
| FROM INVESTING ACTIVITIES | _(55,967) |
| TROM INVESTING RETIVITIES | |
| | |
| CASH FLOWS FROM FINANCING ACTIVITIES | |
| Dividend Paid | _(20,000) |
| Dividend 1 and | (20,000) |
| | |
| NET INCREASE/(DECREASE) IN CASH | 631,458 |
| TET INCREASE/(DECREASE) IN CASII | 031,436 |
| CASH - Beginning of Year | 58,608 |
| Orion Deginning of Teni | |
| CASH - End of Year | <u>\$ 690,066</u> |
| CITOLA LING OF FUEL | <u>\$ 070,000</u> |

GREAT AMERICAN INVESTORS, INC. NOTES TO FINANCIAL STATEMENTS FOR YEAR ENDED DECEMBER 31, 2004

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Securities

All securities transactions are recorded on the settlement date.

Securities Owned

Securities invested in by the company are valued at market:

NOTE 2: INVESTMENT - CLEARING DEPOSITS

The company clears security transactions through Southwest Securities. A required deposit of \$10,000 was made with that company. As of December 31, 2004, the balance was \$10,483. The company also clears securities through First Southwest Company. As of December 31, 2004 the balance was \$9,903.

NOTE 3: NET CAPITAL REQUIREMENTS

The Securities and Exchange Commission Rule 15c 3-1 requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2004, the Company has net capital of \$176,068 and aggregate indebtedness of \$717,416, resulting in a percentage of 407%. Minimum required net capital is \$47,827.

NOTE 4: RESERVE REQUIREMENT FOR BROKERS AND DEALERS

The Company is not required to maintain a special reserve bank account for the exclusive benefit of customers.

GREAT AMERICAN INVESTORS, INC. NOTES TO FINANCIAL STATEMENTS FOR YEAR ENDED DECEMBER 31, 2004

(Continued)

NOTE 5: INCOME TAXES

The Company has elected to be taxed as a Sub-Chapter S Corporation; therefore, no income tax liability is reflected on the Balance Sheet.

NOTE 6: INCOME TAXES

The Company leases its office space in Mission, Kansas for a term of two years, beginning January 1, 2005. The annual rent is \$21,000. Minimum rental commitments are as follows:

| December 31, 2005 | | \$21,000 |
|-------------------|--|----------|
| December 31, 2006 | | \$21,000 |



INDEPENDENT AUDITOR'S REPORT ON OTHER FINANCIAL INFORMATION

Board of Directors

Great American Investors, Inc.

Shawnee Mission, Kansas

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The following statement of operating expenses for the year ended December 31, 2004 is presented for the purpose of addition analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 14, 2005

GREAT AMERICAN INVESTORS, INC. STATEMENT OF OPERATING EXPENSES FOR YEAR ENDED DECEMBER 31, 2004

| Advertising | \$ | 1,811 |
|-------------------------------------|-----------|------------------|
| Commissions | | 1,878,578 |
| Clearing charges | | 137,802 |
| Depreciation | | 402 |
| Dues and licenses | | 18,111 |
| Interest | | 2,458 |
| Insurance | | 24,015 |
| Office | : | 8,032 |
| Payroll taxes and employee benefits | | 14,927 |
| Postage | | 3,940 |
| Professional services | | 25,358 |
| Rent | | 21,000 |
| Salaries – Officer | - | 88,500 |
| Salaries – Office | | 108,522 |
| Telephone and utilities | | 6,284 |
| Travel | | 1,730 |
| | | |
| | <u>\$</u> | <u>2,341,470</u> |

GREAT AMERICAN INVESTMENTS, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2004

SCHEDULE I

| NET CAPITAL: | |
|--|-------------------------|
| Total stockholders' equity qualified for net capital | \$ 219,180 |
| Total capital | 219,180 |
| Deductions and/or charges Non-allowable assets: Cash Receivables non-customers \$ 10,687 | |
| Prepaid expenses 14,750 Other assets 2,350 |) |
| Net capital before haircuts on security positions Haircuts on securities | 191,393 15,325 |
| TOTAL NET CAPITAL | <u>\$ 176,068</u> |
| | |
| AGGREGATE INDEBTEDNESS Items included in statement of financial condition: Commissions and accounts payable Payroll taxes payable | \$ 690,848 26,568 |
| TOTAL AGGREGATE INDEBTEDNESS | <u>\$ 717,416</u> |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS: | |
| Minimum net capital required | \$ 47,827 \$ 104,326 |
| Excess net capital at 1,000% Percentage of aggregate indebtedness to net capital | \$ 104,326 407% |
| Minimum dollar net capital required | \$ 47,827 |
| Excess net capital | \$ 128,241 |
| | |
| RECONCILIATION WITH COMPANY'S COMPULATION: | • |
| Per Unaudited Form 17A-5 | <u>\$ 176,068</u> |
| Per Audited Report | <u>\$ 176,068</u> |

STATEMENT OF RECONCILIATION OF COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS UNDER RULE 15C 3-3 PURSUANT TO RULE 17A-5(D)(4)

Exempt under Rule 15C 3-3; Section #8-45123 Product Code "G"

STATEMENT PURSUANT TO RULE 17A-5(d)(4) FOR YEAR ENDED DECEMBER 31, 2004

There were no differences between the most recent unaudited report Form X-17A-5, Part II filed by Great American Investors, Inc. and the enclosed audited Form X-17A-5, Part II.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

Board of Directors

Great American Investors, Inc.

Shawnee Mission, Kansas

In planning and performing my audit of the financial statements of Great American Investors, Inc. for the year ended December 31, 2004, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17A-5 (g)(1) of the Securities and Exchange Commission, I have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Great American Investors, Inc. that I considered relevant to the objectives stated in Rule 17A-5(g)(1) in making the periodic computations of aggregate indebtedness (or aggregate debts) and net capital under Rule 17A-3(a)(11) and the procedures for determining the compliance with the exemptive provisions Rule 15C 3-3.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17A-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respect indicate a material inadequacy for such purposes. Based on this understanding and on our study, I believe that the company's practices and procedures were adequate at December 31, 2004 to meet the commission's objectives.

February 14, 2005

GREAT AMERICAN INVESTORS, INC. AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004